Marine Corps Systems Command

INTEGRITY

CUSTOMER FOCUS

TEAMWORK

GUIDING PRINCIPLES

How we perform individually and collectively
is a FUNCTION OF THE BELIEFS that shape our behavior

KNOWLEDGE MANAGEMENT

INNOVATION

ACCOUNTABILITY

COMMUNICATION

EXCELLENCE

MUTUAL RESPECT

Marines

Report To Industry
Modern Day Marine Exposition
Mr. Robert L. Hobart
Deputy Commander for C4I Integration, Marine Corps Systems Comman

Supporting the Operating Forces

Evolving with the Mission

Commandant's Guidance

- Readiness - Support for the Marines in the Fleet
- Legacy Systems - Assessment and Replacement
- Modernization - Procure Warfighting Systems in a "Timely
- Advocacy - Warfighting Requirements for the 21st Century

Commanding General's Actions

- Responsiveness to the Operating Forces / Improved Comm
- Respond to Urgent Universal Needs Statements (UNSs) – MCSC received a Navy Unit Commendation during Jul
- Service Life Extensions / Evolutionary Acquisition
- Program Priorities aligned with Affordable Technologies &
- Emphasis on Non-Developmental / Commercial Solutions

Communicating With Industry

Building Business Partnerships

Intent and Features

- Help Industry Understand our Requirements and Find Opp
- Take Better Advantage of Commercial Technology and Prod
- Speed the Exchange of Business Information
- Nurture a High Performing Supplier Base In the Quantico A

What We Are Doing

- Annual “Report to Industry” event as part of Modern Day M
- Moved to Performance Based, Multi-Award Strategy for Services Acquisition – Commercial Enterprise Omn support services (CEOss), a $3B IDIQ business model
- Designed e-Business System to Speed Acquisition of Servic Enterprise Procurement Portal (eP^2)

Communicating With Industry

Industry Day Events During Modern Day Marine Expo

Intent

- Maintain the Dialog With Our Suppliers
- Listen to What Industry Has to Say
- Outline Marine Corps Long Term Plans and Investment Pict
- Inform Industry About Our Requirements

Business Process

Competition Activities

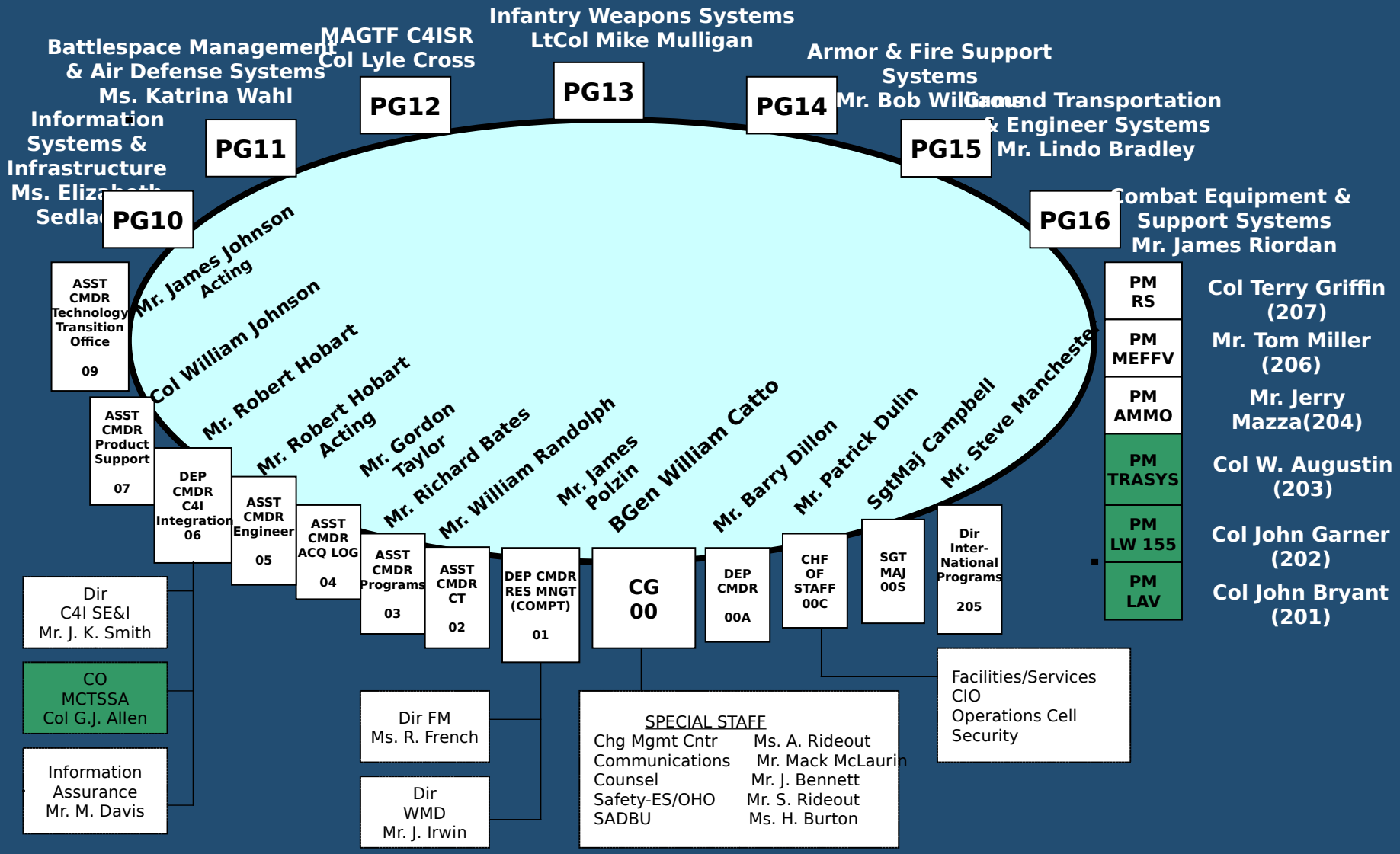
RFP- Request for Proposal

- Commerce Business Daily
- FedBizOps
- CEOss – Commercial Enterprise Omnibus support services
- Small and Disadvantaged Business Utilization Office

Source Selection

- Competitive Procurement Process to Obtain the Right Equipment, at the Right Time, at a Fair Price
- Full and Open Competition
- HCA

MARCORSYSCOM ORGANIZATION



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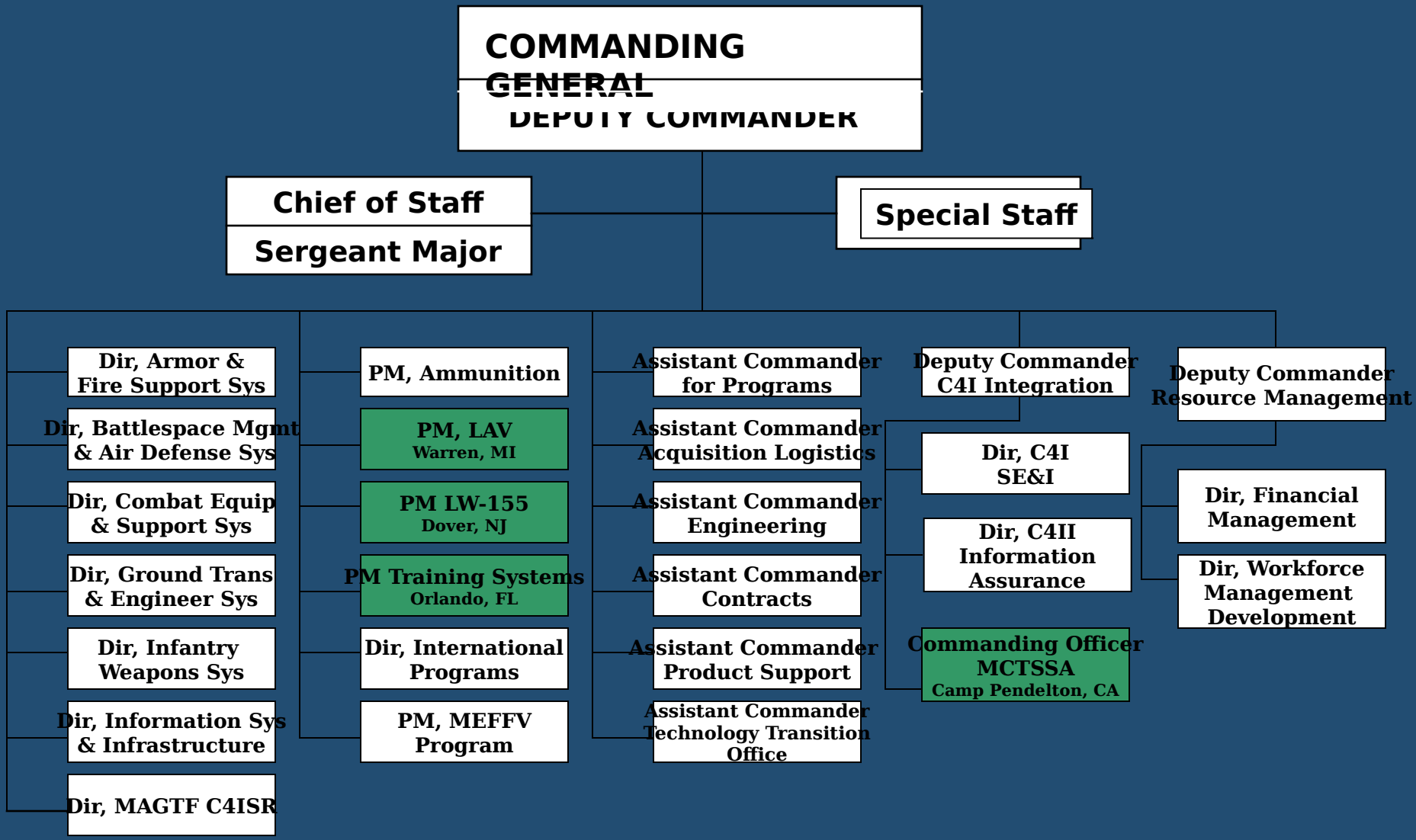

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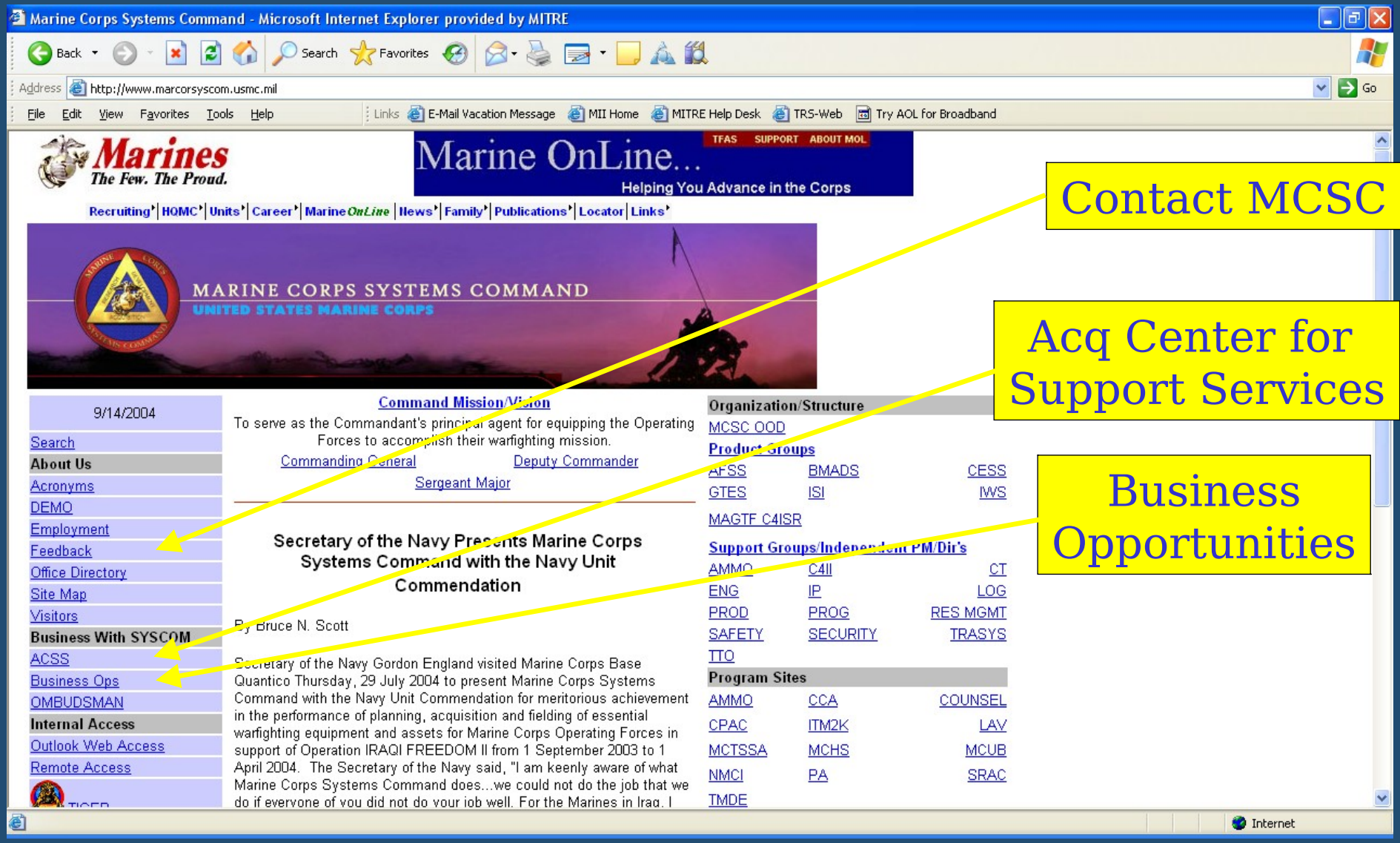
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Command Mission/Vision
To serve as the Commandant's principal agent for equipping the Operating Forces to accomplish their warfighting mission.
Commanding General
Deputy Commander
Sergeant Major
Secretary of the Navy Presents Marine Corps Systems Command with the Navy Unit Commendation
By Bruce N. Scott
Secretary of the Navy Gordon England visited Marine Corps Base Quantico Thursday, 29 July 2004 to present Marine Corps Systems Command with the Navy Unit Commendation for meritorious achievement in the performance of planning, acquisition and fielding of essential warfighting equipment and assets for Marine Corps Operating Forces in support of Operation IRAQI FREEDOM II from 1 September 2003 to 1 April 2004. The Secretary of the Navy said, "I am keenly aware of what Marine Corps Systems Command does...we could not do the job that we do if everyone of you did not do your job well. For the Marines in Iraq, I
Organization/Structure
MCSC OOD
Product Groups
AFSS BMADS CESS
GTES ISI IWS
MAGTF C4ISR
Support Groups/Independent PM/Dir's
AMMO C4II CT
ENG IP LOG
PROD PROG RES MGMT
SAFETY SECURITY TRASYS
TTO
Program Sites
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CPAC ITM2K LAV
MCTSSA MCHS MCUB
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Acq Center for Support Services

Business Opportunities

Acquisition Center for Support Services (ACSS)

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What is eP2?
The enterprise procurement portal (eP2) incorporates commercial technologies in consonance with structured business rules to provide a secure transaction system between the MCSC ACSS and the commercial vendor market. eP2 incorporates eBusiness functionality (i.e., contracting functions, metrics extraction, reporting) into a cohesive professional services contracting
Welcome to the Acquisition Center for Support Services (ACSS)!
ACSS Mission:
The Acquisition Center for Support Services (ACSS) is vested with the responsibility for developing, implementing and executing a comprehensive Advisory and Assistance Services (A&AS) program for the Marine Corps Systems Command. This consolidated office functions in an independent manner to coordinate requirements, establish contractual relationships, provide analytical and procurement planning services, and ensure appropriate regulatory compliance. The scope of responsibilities for the ACSS also incorporates recurring interface with Command principals to accomplish strategic
Done
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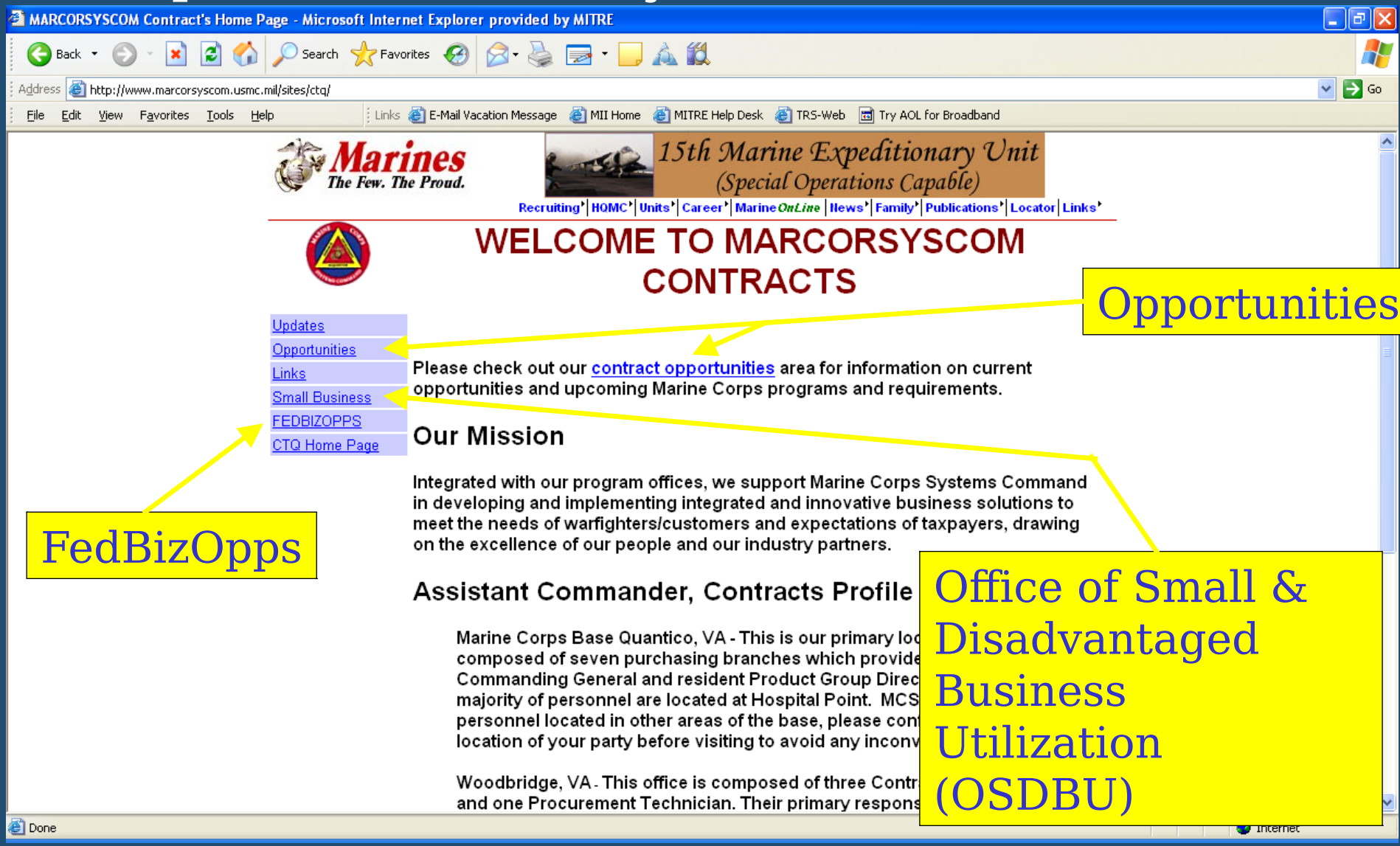
Business Opportunities
http://www.marcorsyscom.usmc.mil/sites/ctq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Please check out our contract opportunities area for information on current opportunities and upcoming Marine Corps programs and requirements.
Our Mission
Integrated with our program offices, we support Marine Corps Systems Command in developing and implementing integrated and innovative business solutions to meet the needs of warfighters/customers and expectations of taxpayers, drawing on the excellence of our people and our industry partners.
Assistant Commander, Contracts Profile
Marine Corps Base Quantico, VA - This is our primary loc
composed of seven purchasing branches which provide
Commanding General and resident Product Group Direc
majority of personnel are located at Hospital Point. MCS
personnel located in other areas of the base, please cont
location of your party before visiting to avoid any inconv
Woodbridge, VA - This office is composed of three Contr
and one Procurement Technician. Their primary respons
Done
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Opportunities

FedBizOpps

Office of Small & Disadvantaged Business Utilization (OSDBU)

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For a current/complete list of Marine Corps Systems Command Announcements, see the FedBizOpps web page.
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Use “Search” capability at FedBizOpps to find opportunities to do business with the Marine Corps

New Business Opportunities – A Few Examples

Future Investments

Business Opportunities

- Marine Corps Enterprise IT Services (MCEITS)
- Total Force Administration System (TFAS)
- Command and Control Personal Computer (C2PC)
- C2 On-the-move Ntwk Digital Over-the-horizon Relay (CONDOR)
- Common Aviation Command and Control System (CAC2S)
- Global Combat Support System (GCSS)
- Shared Data Environment (SDE)
- Third Echelon Test Set (TETS)
- General Purpose Electronic Test Equipment (GPETE)
- Joint Force Requirements Generator II (JFRG II)

New Business Opportunities – A Few Examples (cont)

Future Investments

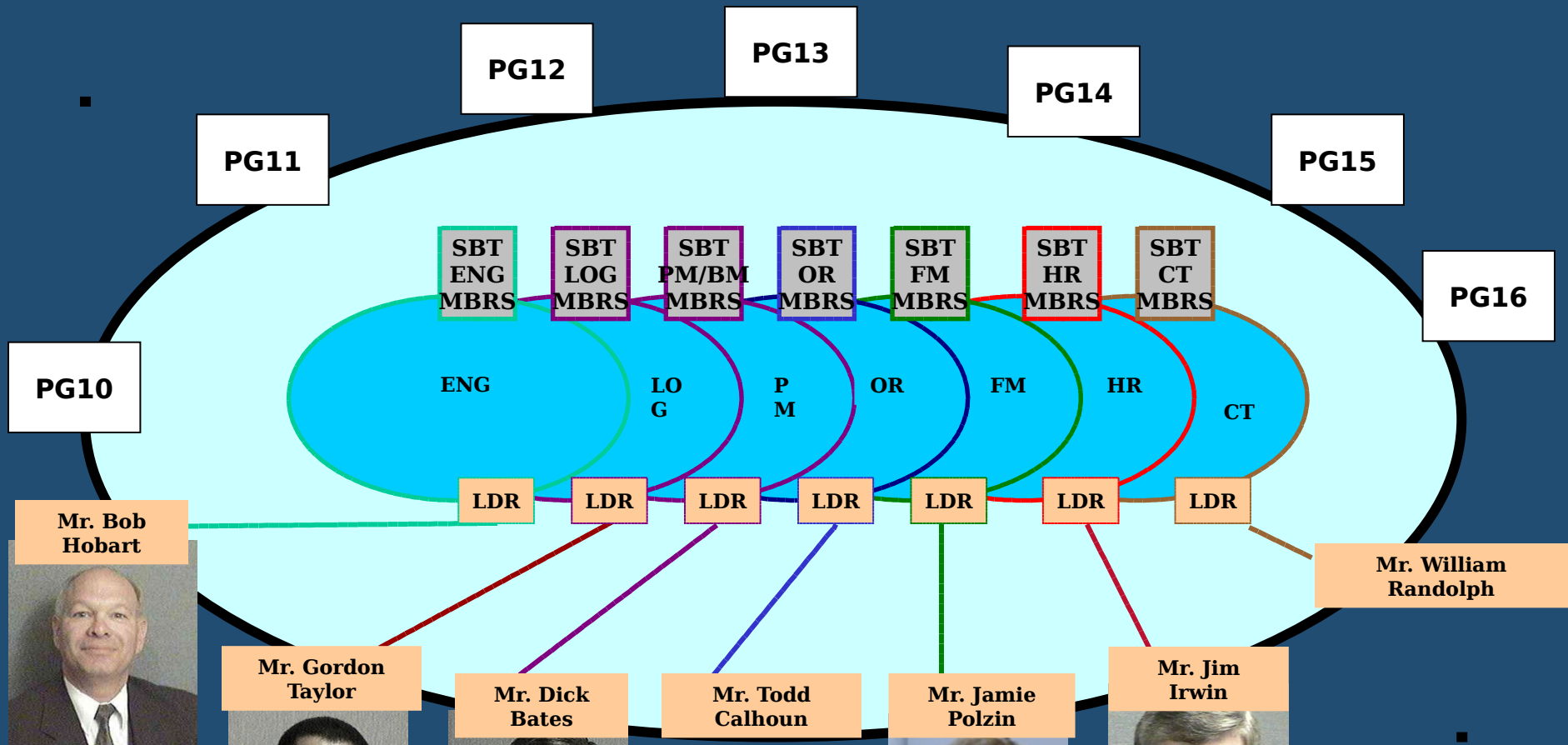
Business Opportunities

- MAGTF Expeditionary Family of Fighting Vehicles (MEFFV)
- LAV C2 and Lethality Upgrades
- Company and Battalion Mortars
- Family of Individual Optics
- Automatic Rifle
- Rifle Combat Optics
- Improved Load Bearing Equipment
- Family of Ballistic Protection
- Meteorological Measuring Sets
- Expeditionary Assault Bridge
- Autonomic Logistics … and many more….

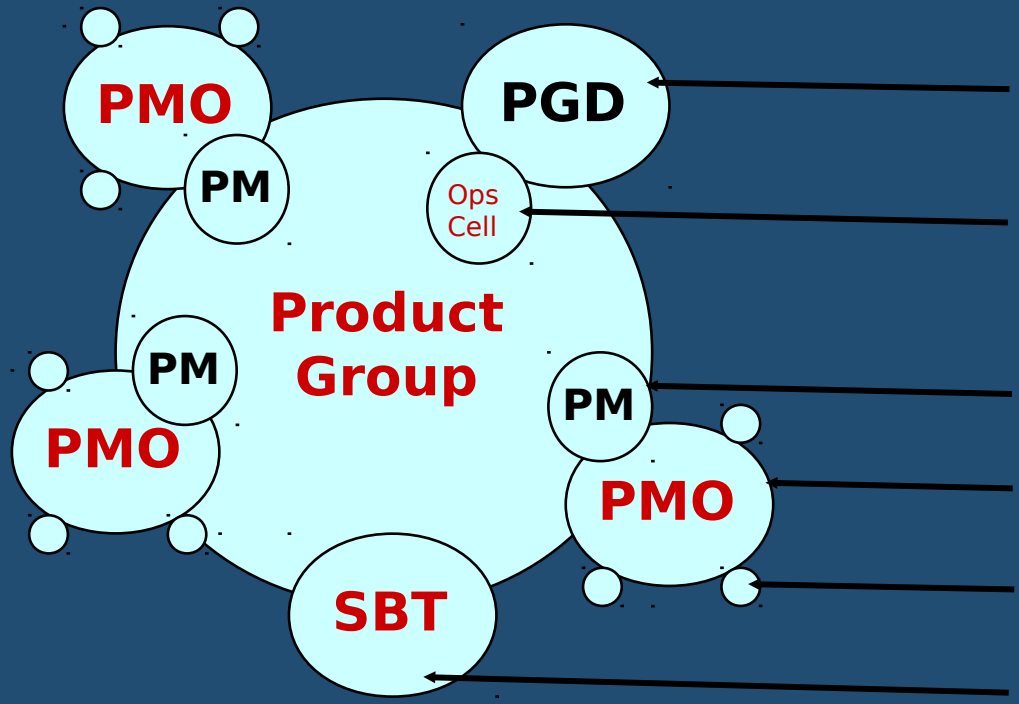
Questions?

Backup Material

Functional Integration Teams (FITs)



Command Structure
Team Based – Product Centric



Product Group Director

Operations Cell
Operations Manager
Office Manager

Program Manager

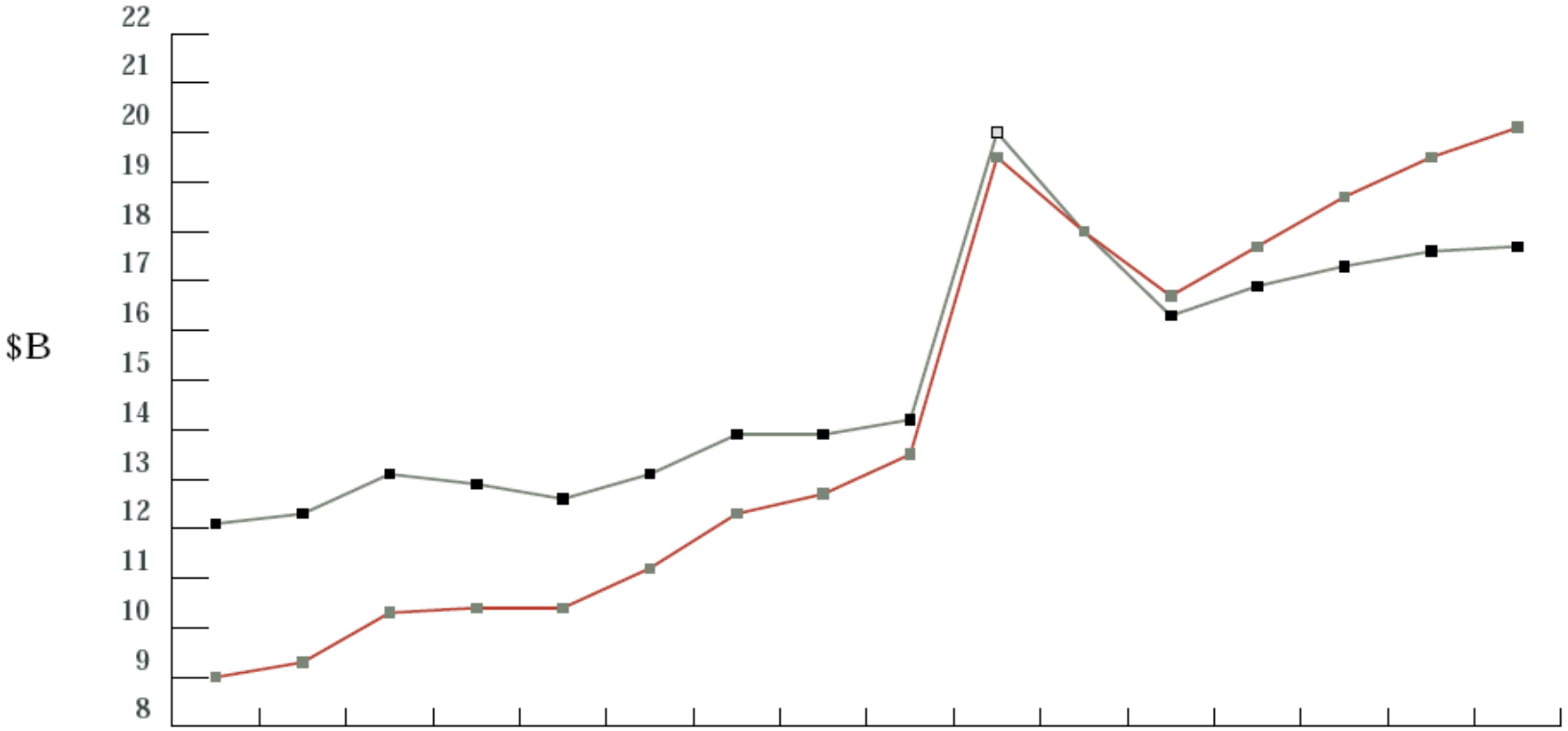
Program Management Offic

Project Team

Strategic Business Team

Individuals in Black
Teams & Organizations in Re

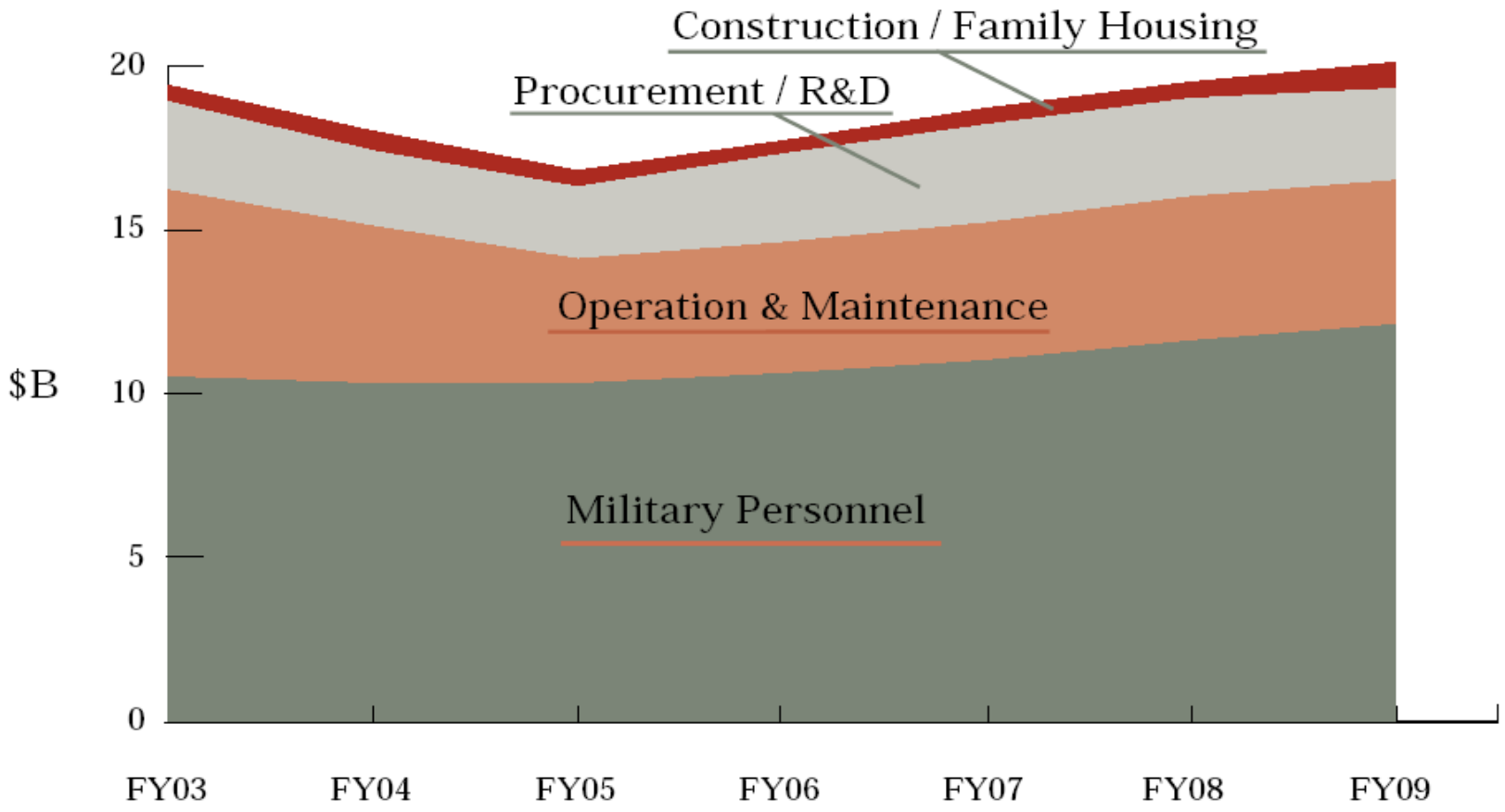
Marine Corps Direct Appropriations
FYDP $/FY 04 Constant $



	FY94	FY95	FY96	FY97	FY98	FY99	FY00	FY01	FY02	FY03	FY04	FY05	FY06	FY07	FY08	FY09
FYDP	9.0	9.3	10.3	10.4	10.4	11.2	12.3	12.7	13.5	19.5	18.0	16.7	17.7	18.7	19.5	20.1
CONST	12.1	12.3	13.1	12.9	12.6	13.1	13.9	13.9	14.2	20.0	18.0	16.3	16.9	17.3	17.6	17.7

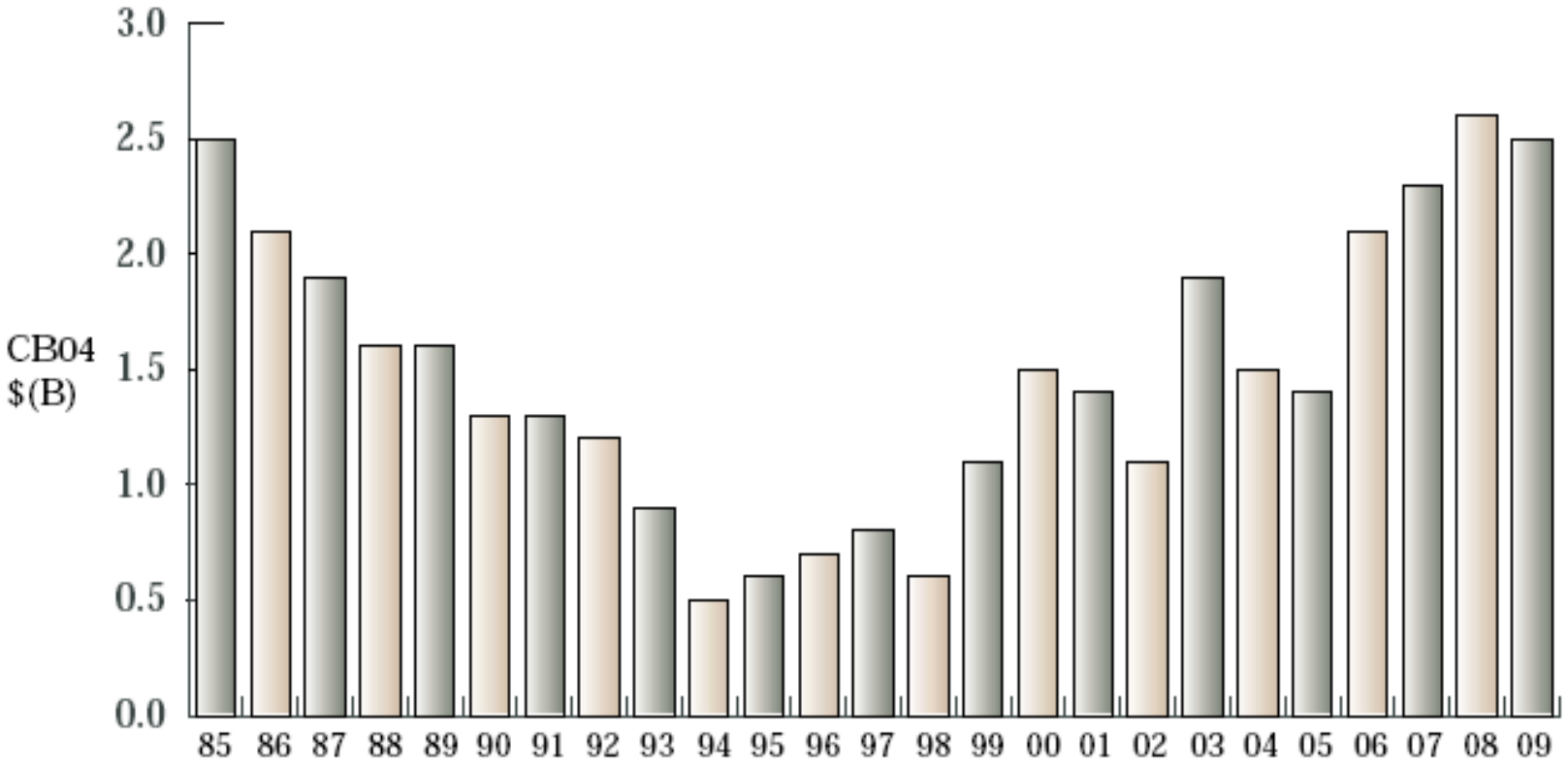
*FY03 appropriation spike resulted from supplemental funding.

Marine Corps Fiscal Landscape



Note: Numbers may not add due to rounding.

Historical Ground Procurement Summary FY85-FY09



- FYDP program supports transformation/modernization goals.

Business Opportunities (cont)

Future Investments

Business Opportunities

- EFSS – Expeditionary Fire Support System
- ITV – Internally Transportable Vehicle
- LVSR – Logistics Vehicle System Replacement
- UCIM – Universal Communication Interface Module